

Quarterly Report For the Period Ended March 31, 2018



Company Information

Board of Directors

Ch. Mazhar Zahoor

Mrs. Nasira Raees

Mr. Muhammad Haroon

Mr. Sajjd Rabbani

Ch. Habibiullah

Mr. Malik Ejaz Nazir

Mr. Shehroz Qammar

Chief Executive Officer

Ch. Mazhar Zahoor

Company Secretary

Ch. Mohsin Ali

Audit Committee

Malik Ejaz Nazir Muhammad Haroon

Ch. Habibullah

Investment committee

Muhammad Haroon

Malik Ejaz Nazir

Ch. Habibullah

Ch. Mazhar Zahoor

Javed Igbal Khan

Human Resource Committee

Nasira Raees

Malik Ejaz Nazir

Ch. Habibullah

Underwriting Committee

Ch. Mazhar Zahoor

Zahid Iqbal Zia

Tariq Qureshi

Claims Committee

Nasira Raess

Siddig Sabir

Zaheer Ahmed

Reinsurance and Coinsurance Committee

Ch. Habibullah

Muhammad Maqsood Peracha

Khawar Munir

Legal Advisors

Mr. Ahmad Ali Ranjah (Advocate High Court)

Auditors

Muniff Ziauddin & Co. Chartered Accountants

Tax Consultants

Kamran & Co.

Chartered Accountants

Share Registrar

Corplink (Private) Limited

Registered and Head Office

PGI House, 5-A Bank Square The Mall Lahore

Contacts

Tel.: +92(42)3732-4404 +92(42)3722-3244 Fax.: +92(42)3723-0895 +92(42)3723-0634

Email: info@pgi.com.pk Web: www.pgi.com.pk

Directors' Review Report to the Shareholders

The Board of Directors of "The Pakistan General Insurance Company Limited" ('the Company') is pleased to present the un-audited condensed interim financial statements for the quarter ended March 31, 2018.

The comparative analysis of the quarterly results at a glance is as under –

	Mar 31 / 2018	Mar 31 / 2017	Increase / (Decre	ase)
	Rupees	Rupees	Rupees	% age
Underwriting				
Net premiums revenue	9,886,626	76,489,761	(66,603,135)	-87.07%
Underwriting results	(13,856,995)	15,644,353	(29,501,348)	-188.58%
Investments				
In short-term bank placements	118,000,000	230,000,000	(112,000,000)	-48.70%
In properties	293,478,308	233,342,009	60,136,299	25.77%
Investment income	2,069,614	2,546,068	(476,454)	-18.71%
Profitability / Equity				
Share capital	464,014,500	400,,012,500	64,002,000	16.00%
Underwriting profits	(13,856,995)	15,644,353	(29,501,348)	-188.58%
(Loss) / Profit before tax	(20,404,172)	5,382,256	(25,786,428)	-479.10%

Securities and Exchange Commission of Pakistan (SECP) has passed an order dated June 07, 2017 under section 11(1) (f) and section 12(1) and (4) read with section 63 (1) and section 156 of the Insurance Ordinance, 2000. The Company had filled a writ petition with the Honorable Lahore High Court which is pending adjudication. The legal counsel the Company is of the view that there is every likelihood that the case will be settled in favour of the Company.

The Company is conscious of the challenges which are being faced by the economy due to spiraling inflation and rising energy crises have crippled the already affected economy of the country. We are striving hard to sustain our performance under these circumstances. We also hope that the macro economic challenges will be addressed soon to enable conducive environment for the growth of industry.

For and on behalf of the Board

-Sd-Chairman

Lahore.

November 14, 2019

		Mar 31, 2018	Dec. 31, 2017
		Un - audited	Audited (Restated)
	Note	Rupees	Rupees
ASSETS			
Property and equipment	6	114,166,175	115,289,416
Investment property	7	293,478,308	297,193,223
Investments	•	233,410,300	231,130,220
- Equity securities	8	2,090,848	2,091,298
- Government securities	9	29,038,211	29,038,211
- Term deposit and others	10	118,000,000	118,000,000
Loans and other receivables	11	24,297,715	24,916,794
Insurance / reinsurance receivables	12	254,322,407	286,268,765
Deferred commission expense / Acquisition cost		2,012,763	5,885,353
Prepayments	13	7,064,707	10,743,919
Cash and bank balances	14	20,549,874	28,750,680
		.,,.	, , , , , , , ,
TOTAL ASSETS		865,021,008	918,177,659
EQUITY AND LIABILITIES			
EQUIT AND EINDIETTED			
Share capital and reserves			
Authorized share capital			
50,000,000 (Dec. 31, 2017: 50,000,000) ordinary shares of Rs.	10/- each	500,000,000	500,000,000
Issued, subscribed and paid-up share capital	15	464,014,500	464,014,500
General reserves		50,985,500	50,985,500
Un-appropriated profit		73,583,846	93,959,995
Un-realized gains / (losses) on revaluation of investments		956,909	956,909
Total equity		589,540,755	609,916,904
Surplus on revaluation of fixed assets	16	7,892,442	7,940,969
Liabilities			
Underwriting provisions			
- Provision for outstanding claims (including IBNR)		41,200,000	47,967,350
- Provision for unearned premium		10,238,914	30,352,537
Deferred taxation	17	7,182,456	7,161,952
Short term borrowing		111,995,243	111,999,911
Insurers / reinsurers payables		35,794,338	40,696,964
Other creditors	18	31,417,750	32,081,793
Taxation - provision less payments	19	29,759,110	30,059,279
Total liabilities		267,587,811	300,319,786
TOTAL EQUITY AND LIABILITIES		865,021,008	918,177,659
Contingencies and commitments	20		

The annexed notes from 1 to 32 form an integral part of these condensed interim financial statements.

-Sa-	-SO-	-Sa-	-SO-
Chairman	Chief Executive Officer / Principal Officer	Director	Director

	Note	Mar 31, 2018	Mar 31, 2017
		Rup	ees
Net insurance premium Net insurance claims Net commission and other acquisition cost Management expenses Underwriting results	21 22 23	9,886,626 6,767,350 (18,522,513) (11,988,458) (13,856,995)	76,489,761 (6,649,100) (23,606,493) (30,589,815) 15,644,353
Investment income Rental income Other income Other expenses	24 25	2,069,614 444,228 - (7,401,046) (4,887,204)	2,546,068 354,750 684 (13,047,327) (10,145,825)
Results of operating activities		(18,744,199)	5,498,528
Finance cost	26	(1,659,973)	(116,272)
Profit before tax Provision for taxation - current - deferred	19	(20,404,172) - (20,504) (20,504)	5,382,256 (411,229) - (411,229)
Profit after tax		(20,424,676)	4,971,027
Other comprehensive income for the period Incremental depreciation on revalued assets Total other comprehensive income for the period		48,527 48,527	64,060 64,060
Total comprehensive income for the period		(20,376,149)	5,035,087
(Loss) / Earnings per share - basic and dilutive	27	(0.44)	0.11

The annexed notes from 1 to 32 form an integral part of these condensed interim financial statements.

	Share Capital	General Reserves	Un-appropriated profit	Unrealized Gains / (Losses) on Revaluation of AFS investments	Total Equity
			Rupees		
Balance as at Januarry 01, 2017	400,012,500	114,987,500	52,347,304	485,973	567,833,277
Total comprehensive income for the period Net profit for the year Other comprehensive income for the year Incremental depreciation on revalued assets Adjustment of surplus on revaluation of fixed assets on disposal Unrealized gain / (loss) on revaluation of available for sale investments	- - -	- - -	40,241,149 103,291 1,268,251	- - - 470,936	40,241,149 103,291 1,268,251 470,936
Bonus shares isuued during the year	64,002,000	(64,002,000)	-	-	-
Balance as at December 31, 2017	464,014,500	50,985,500	93,959,995	956,909	609,916,904
Total comprehensive income for the period Net profit for the year Other comprehensive income for the year Incremental depreciation on revalued assets Unrealized gain / (loss) on revaluation of available for sale investments	- - -	- - -	(20,424,676) 48,527 -		(20,424,676) 48,527
Balance as at March 31, 2018	464,014,500	50,985,500	73,583,846	956,909	589,540,755

The annexed notes from 1 to 32 form an integral part of these condensed interim financial statements.

-sd- -sd- Chairman Chief Executive Officer / Principal Officer

-sd-Director -sd-**Director**

The Pakistan General Insurance Company Limited Condensed Interim Statement of Cash Flows [Un-Audited] For the Quarter Ended March 31, 2018

For the Quarter Ended March 31, 2018			
		Mar 31, 2018	Mar 31, 2017
	Note	Rup	ees
Operating cash flows			
a) Underwriting activities	28	10,748,650	65,442,014
b) Other operating activities			
Income taxes paid		(300,169)	(254,997)
General and management expenses paid		(13,624,448)	(38,586,290)
Loans to employees			60,600
Other operating (payments) / receipts		(5,071,032)	(7,007,303)
Net cash generated (used in) other operating activities		(18,995,649)	(45,787,990)
Total cash flow from all operating activities (a+b)		(8,246,999)	19,654,024
Total cash now noth all operating activities (a+b)		(0,240,333)	13,034,024
Investing activities			
Profit / return received		2,396,256	2,534,225
Rentals received		444,228	354,750
Other income received		,	684
Payment for acquisition of investments		450	-
Advance for purchase of building			(7,105,000)
Fixed capital expenditure		(1,094,900)	(1,100,000)
Total cash (out) flow from investing activities		1,746,034	(4,215,341)
Total dath (dat) now norm invocating doctrible		1,140,004	(1,210,011)
Financing activities			
Loan repayments received - net		(35,200)	-
Financial charges paid		(1,659,973)	(116,272)
Proceeds from short-term borrowings		(4,668)	105,433,723
Total cash in / (out) flow from financing activities		(1,699,841)	105,317,451
Net cash inflow from all activities		(8,200,806)	120,756,134
Cash and cash equivalents at the beginning of the period	14	28,750,680	162,288,518
Cash and cash equivalents at the end of the period	14	20,549,874	283,044,652
			<u></u>
Reconciliation to profit and loss account			
Operating cash flows		(8,246,999)	19,654,024
Depreciation expense		(5,933,056)	(5,215,352)
Doubtful debts			(18,754,658)
Gain / (loss) on remeasurement of investments			11,843
Finance cost		(1,659,973)	(116,272)
Investment income		2,069,614	2,534,225
Rental income		444,228	354,750
Other income		-	684
Decrease / (Increase) in assets other than cash		(39,825,797)	1,231,695
(Decrease) / Increase in liabilities other than running finance		32,727,307	5,270,088
(Loss) / Profit after taxation		(20,424,676)	4,971,027
			·

The annexed notes from 1 to 32 form an integral part of these condensed interim financial statements.

-sd-	-sd-	-sd-	-sd-
Chairman	Chief Executive Officer / Principal Officer	Director	Director

1 Status and nature of operations

The Pakistan General Insurance Company Limited "the Company" was incorporated as a public limited company on July 26, 1947 under the Companies Act, 1913 (now Companies Act, 2017) and was listed on Pakistan Stock Exchange (formerly Karachi, Lahore and Islamabad Stock Exchanges) on July 25, 1995. The Company is engaged in providing General Insurance Services in spheres of Fire and property damage, Marine, aviation and transport, Motor act and Miscellaneous in Pakistan. The registered office of the Company is situated at PGI House, 5-A Bank Square, Lahore, Pakistan.

2 Basis of preparation and statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, Insurance Rules, 2017 and Insurance Accounting Regulations, 2017. In case requirements differ, the provisions or directives of the Companies Act, 2017, Insurance Ordinance, 2000, Insurance Rules, 2017, and Insurance Accounting Regulations, 2017 shall prevail.

The disclosures made in these condensed interim financial statements have been limited based on the format prescribed by the Securities and Exchange Commission of Pakistan vide SRO 89(I)/2017 and International Accounting Standard (IAS) 34, "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, this condensed interim financial statements should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2017. This condensed financial information does not include all the information and disclosures required in the complete set of financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2017.

2.1 Basis of measurement

These condensed interim financial statements has been prepared under the historical cost convention except for certain financial instruments are carried at fair value, freehold land and buildings are stated at revalued amount, available for sale investments, which are stated at fair value.

2.2 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency. All financial information presented in Pak Rupees has been rounded off to nearest Pak Rupee, unless otherwise stated.

3 Going concern assessment

The Securities and Exchange Commission of Pakistan ('SECP') has passed an order dated June 07, 2017 under section 11(1) (f) and section 12(1) and (4) read with section 63 (1) and section 156 of the Insurance Ordinance, 2000, directing the Company to cease entering into new contact of insurance from one month from date of direction. The Company had filed a writ petetion against the above order with the Honourable Lahore High Court, Lahore which is pending adjudication. The legal counsel is of the opinion that there is every liklihood that the decision of the writ petition will be in favour of the Company. In view of the legal councel opinion, the management is confident that the company shall remain going concern and the direction to cease entering into new contract shall be revoked by SECP.

4 Summary of significant accounting policies

The accounting policies and the methods of computation adopted in preparation of this condensed interim financial information are the same as those applied in preparation of financial statements for the year ended December 31, 2017.

4.1 Change in accounting policy

As disclosed in financial statements for the year ended December 31, 2017, the Company changed its accounting policy in relation to the available-for-sale investments to comply with the requirements of IAS 39 "Financial Instruments - Recognition and Measurement. The changes were made in the financial statements for the above year and these investments are now being carried at fair value and comparative information were restated in accordance with the requirement of IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". Accordingly, the comparative figures in other comprehensive income and statement of changes in equity have also been restated.

The Company's financial and insurance risk management objectives and policies are consistent with those that were disclosed in the annual financial statements of the Company as at and for the year ended December 31, 2017.

Critical accounting estimates and judgments

The preparation of these condensed interim financial statements are in conformity with approved accounting standards which requires the management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. In preparing these condensed interim financial statement, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to financial statements as at and for the year ended December 31, 2017.

Audited

		on additod	7 taartoa
		Mar 31, 2018	Dec. 31, 2017
			pees
6	Property and equipment		
	Book value at beginning of the period / year	115,289,416	121,742,329
	Additions during the period / year - note 6.1	1,094,900	5,776,847
	Disposal during the period / year		(2,718,029)
	Depreciation charge for the period / year	(2,218,141)	(9,511,731)
	Carrying amount at end of the period / year	114,166,175	115,289,416
	6.1 Additions during the period / year		
	Furniture and fixtures		25,000
	Office equipment	44,900	804,520
	Vehicles	1,050,000	4,947,327
	venicies	1,094,900	5,776,847
		1,034,300	3,770,047
7	Investment property		
'	Book value at beginning of the period / year	297,193,223	236,295,705
	Additions during the period / year	231,133,223	99,430,000
	Disposal during the period / year		(26,219,179)
	Depreciation charge for the period / year	(3,714,915)	(12,313,303)
	Carrying amount at end of the period / year	293,478,308	297,193,223
	Carrying amount at end of the period / year	293,470,300	291,190,220
8	Investments - Equity securities		
	Available for sale		
	- Marketable securities	2,090,848	2,091,298
		2,090,848	2,091,298
			2,001,200
9	Investments - Government securities		
	Held to maturity		
	- Pakistan Investment Bonds (PIBs)	29,038,211	29,038,211
	These PIBs are deposited with State Bank of Pakistan as statutory deposit pursuant to the	requirements of sec	ction 29(2)(a) of the

	Insurance Ordinance, 2000.	
10	Investments - Term deposit and others	

	Insurance Ordinance, 2000.		l
10	Investments - Term deposit and others Short-term deposits maturing within 12 months	118,000,000	118,000,000
11	Loans and other receivables		
	Loan to employees and agents	4,403,950	4,368,750
	Advance for purchase of assets	13,593,500	13,593,500
	Security deposits	5,477,649	5,477,649
	Accrued interest	822,616	1,149,258
	Sundry receivables		327,637
		24,297,715	24,916,794

		Mar 31, 2018	Dec. 31, 2017
		Ru	pees
12	Insurance / reinsurance receivables		
	Unsecured - considered good		
	Due from insurance contract holders	224,441,880	250,430,788
	Due from other insurers / reinsurers	29,880,527	35,837,977
		254,322,407	286,268,765
40	December		
13	Prepayments Prepaid reinsurance premium ceded	7,064,707	10 7/2 010
	Prepaid reinsurance premium ceded	7,004,707	10,743,919
14	Cash and bank balances		
	Cash in hand	175,060	226,957
	Cash with banks	,	
	- On current accounts	20,010,584	28,039,784
	- On saving accounts	364,230	483,939
		20,374,814	28,523,723
		20,549,874	28,750,680
15	Issued, subscribed and paid-up share capital		
	20,000,000 (2017: 20,000,000) fully paid ordinary shares of Rs. 10 each	200,000,000	200,000,000
	26,401,450 (2017: 20,001,250) fully paid bonus shares of Rs. 10 each	264,014,500	264,014,500
		464,014,500	464,014,500
16	Surplus on revaluation of fixed assets		
	Balance at beginning of the period / year	7,940,969	9,312,511
	Less: Incremental depreciation transferred to un-appropriated profit	(48,527)	(103,291)
	Less: Adjustment of revaluation surplus on disposal	- 1	(1,268,251)
	Balance at end of the period / year	7,892,442	7,940,969
17	Deferred taxation		
	Accelerated tax depreciation	29,956,599	29,936,095
	Provision for doubtful receivables	(23,184,246)	(23,184,246)
	Loss on remeasurement of available for sale investments	410,103	410,103
		7,182,456	7,161,952
40			
18	Other creditors	4 504 440	4.750.440
	Accrued expenses	1,591,118	1,759,118
	Other creditors and accurals	29,826,632	30,322,675
		31,417,750	32,081,793
19	Taxation - provision less payments		
	Balance at beginning of the period / year	30,059,279	656,688
	Add: Charge for the period / year		33,071,592
	Less: Paid / deducted during the period / year	(300,169)	(3,669,001)
	Balance at end of the period / year	29,759,110	30,059,279

Audited

20 Contingencies and commitments

There have been no significant changes in the contingencies and commitments as disclosed in the annual financial statements of the Company for the year ended December 31, 2017.

Net insurance premium

Gross premium written

Add: Opening unearned premium reserve Less: Closing unearned premium reserve

Premium earned

Less: Reinsurance premium ceded

Add: Opening prepaid reinsurance premium ceded Less: Closing prepaid reinsurance premium ceded

Reinsurance expense

22 **Net insurance claims**

Claims paid

Add: Closing outstanding claims (including IBNR) Less: Opening outstanding claims (including IBNR)

Claim expenses

Less: Reinsurance and other recoveries received Add: Closing reinsurance recoveries receivable Less: Opening reinsurance recoveries receivable Reinsurance and other recoveries revenue

Net commission and other acquisition cost 23

Commission paid or payable

Add: Opening deferred commission expense Less: Closing deferred commission expense

Net commission expense

Less: Commission received/recoverable from reinsurer

Investment income

Available for sale investments

- Gain on disposal of available for sale investment Held to maturity investments
- Return on deposits and bank placements Investment related expenses

25 Other income

Miscellaneous income

Finance cost 26

Mark-up on short-term borrowings Bank charges and commission

For the quarter ended

Mar 31, 2018	Mar 31, 2017		
Ru	pees		
-	97,212,180 163,091,409		
30,352,537 10,238,914	159,777,806		
20,113,623	100,525,783		
6,547,785	8,699,697		
10,743,919	28,292,204		
7,064,707	12,955,879 24,036,022		
10,226,997			
9,886,626	76,489,761		
	566,250		
41,200,000	50,777,250		
47,967,350	44,694,400		
(6,767,350)	6,649,100		
-	-		
	-		
	-		
	-		
(6,767,350)	6,649,100		
14,649,923	13,761,137		
5,885,353	24,749,144		
2,012,763	14,829,250		
18,522,513	23,681,031		
	74,538		
18,522,513	23,606,493		
For the quarter ended			

For the quarter ended					
Mar 31, 2018	Mar 31, 2017				
Rupees					
	11,843				
2,069,614	2,549,965				
	(15,740)				
2,069,614	2,546,068				
	684				
-	684				
1,553,810	_				
106,163	116,272				
1,659,973	116,272				
1,033,313	110,272				

27 Earnings per share

27.1 Basic earning per share

Basic earning per share are calculated by dividing the net profit for the period by weighted average number of shares as at the period end as follows:

For the quarter ended

		Mar 31, 2018	Mar 31, 201 <i>7</i>
		Rupees	
(Loss) / Profit after tax for the period	S.	(20,424,676)	4,971,027 (re-stated)
Weighted average number of outstanding shares	٥.	46,401,450	46,401,450
Basic earning per share (as re-stated)	S.	(0.44)	0.11

27.2 Diluted earnings per share

No figure for diluted earnings per share has been presented as the company has not issued any instrument which would have an impact on earnings per share when exercised.

Underwriting activities 28

31,946,358 Premiums received 73,058,235 Reinsurance premiums paid (6,547,785)6,636,628 (566, 250)Claims paid Commissions paid (14,649,923) (13,761,137)74,538 Commissions received Net cash from underwriting activities 10,748,650 65,442,014

Transactions with related parties 29

The related parties comprise holding company, subsidiaries and associated undertakings, other related group companies, directors of the Company, key management personnel and post employment benefit plans.

	Un - audited Mar 31, 2018	Un - audited Mar 31, 2017
Remuneration paid to executives, directors and chief executive officer Contribution paid to provident fund	930,111 39,419	1,153,284 42,460

30 **Segment Reporting**

As the Company is under direction from SECP to not enter into new insurance contracts, therefore the Company had not written any premium during the period. In view of the same, segment wise analysis is not reported in these financial statements.

31 **Corresponding figures**

Corresponding figures have been re-arranged or re-classified for better presentation and disclosure in order to comply with the requirements of S.R.O. 88(I)/2017 - 'Insurance Accounting Regulations, 2017', the condensed interim statement of financial position has been compared with the balances of annual audited financial statements of preceding financial year, whereas the condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity have been compared with the balances of comparable periods of immediately preceding financial period.

Date of authorization of issue

This condensed interim financial information have been approved by the Board of Directors of the Company and authorized for issue on November 14, 2019.

-sd-	-sd-	-sd-	-sd-
Chairman	Chief Executive Officer / Principal Officer	Director	Director

All transaction with related parties have been carried out on commercial term and conditions.



